



CAPABILITY STATEMENT

BUSINESS DEVELOPMENT | PROPOSAL WRITING | CAPTURE MANAGEMENT

PROGRAM & PROJECT SUPPORT | CREATIVE BUSINESS SOLUTIONS

Converting Solutions Into Assets

Company Overview

Founded in 2009 and registered in the State of Delaware, Venture Ingenuity Partners LLC (VIP) provides business development, proposal writing, capture management, strategic consulting, and program/project support for government and commercial clients. VIP combines founder-led international operating experience with disciplined pursuit strategy and practical execution support across the United States and international markets, including Iraq, Afghanistan, Dubai, and Florida.

Core Capabilities

GOVERNMENT & PROPOSAL SUPPORT

- Opportunity qualification and bid / no-bid analysis
- Capture planning, customer analysis, and win strategy
- RFP, RFQ, RFI, and solicitation response support
- Compliance matrices and proposal architecture
- Technical narratives, management approaches, and executive summaries
- Past-performance and capability positioning
- Teaming, partnership, and subcontractor strategy
- Proposal review, refinement, and submission readiness

BUSINESS & EXECUTION SUPPORT

- Business development strategy and pipeline development
- Market assessment and international market-entry support
- Strategic partnership and stakeholder development
- Program and project planning, coordination, and execution support
- Procurement and supply-chain coordination
- Commercial proposals and business cases
- Revenue models, commercialization, and growth strategy
- Creative solutions for complex operating challenges

Differentiators

20+ YEARS	\$65M+	150+ PROJECTS	GLOBAL OPERATIONS
Leadership experience across military, government, construction, consulting, and business development.	Direct revenue associated with business-development initiatives documented in founder experience.	Construction projects directed or overseen in conflict environments of Iraq and Afghanistan.	Experience across the U.S., Iraq, Afghanistan, the Kurdistan Region, Dubai, and other markets.

Engagement Model

VIP can support a single proposal or capture effort, a defined project, an international market-entry initiative, or an ongoing business-development program. Engagements are structured around the client requirement, deadline, competitive environment, and desired outcome.

Selected Experience & Results

The examples below include VIP corporate experience and selected prior leadership experience of founder Joshua W. Calhoun. They are identified separately so individual leadership history is not presented as VIP corporate past performance.

\$5.2M VIP CORPORATE EXPERIENCE	Consulting & General Contracting Revenue Founder-led U.S.-registered business development consultancy and general contracting company providing business development, contract management, proposal writing, project management, supply-chain management, procurement, consulting, and marketing services for clients in Afghanistan, Iraq, and the United States; total revenue of \$5.2 million from 2009-2012.
130+ PRIOR LEADERSHIP - VERSAR / AFCEE	Construction & Engineering Projects Deputy Program Manager / Director of Business Development supporting Title II quality assurance and construction management operations across more than 130 projects throughout Iraq. Direct oversight on a \$60 million contract/budget and leadership of approximately 300 engineers and construction inspectors.
\$675K PROPOSAL WRITTEN & WON	U.S. Embassy Kabul Strategic Communications Winning proposal for a television, radio, and mobile social-media outreach initiative supporting the Rewards for Justice program.
\$1M PROPOSAL WRITTEN & WON	FOB Leatherneck Generator Repair & Maintenance Winning proposal for one year of repair and maintenance support for 54 diesel generators at Bastion flight line in Kandahar, Afghanistan.
\$1.5M PROPOSAL WRITTEN & WON	Iraqi Special Forces Life Support Area Winning construction proposal covering survey, design, generator and electrical installation, barriers, trailers, parking, and office facilities at Victory Base Compound in Baghdad, Iraq.
\$750M BUSINESS DEVELOPMENT & PROPOSAL LEADERSHIP	USAID Energy & Water IDIQ Ceiling Business-development coordination for prime and subcontracting firms and management of technical proposal-writing efforts associated with five awarded energy and water IDIQ contracts with a combined five-year ceiling of \$750 million.

Leadership

Joshua W. Calhoun, MBA, PMP - Founder & CEO More than 20 years of leadership experience spanning U.S. Navy operations, international business development, government contracting, proposal development, capture management, construction/program management, procurement, supply chain, and strategic consulting.	EDUCATION MBA - Texas A&M University-Corpus Christi B.S. Kinesiology - University of Michigan PMP - Project Management Institute
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Request Services

Government or commercial opportunity? Submit an RFP, request capture/proposal support, or discuss a strategic business challenge.

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